



महानगर टेलीफोन निगम लि.
(भारत सरकार का उद्यम)
Mahanagar Telephone Nigam Ltd.
(A Government of India Enterprise)

सुनील कुमार

निदेशक (मानव संसाधन एवं उद्यम व्यापार)

SUNIL KUMAR

Director (HR & Enterprise Business)

No. MTNL / CO / Dir (T) / 2015

February 25, 2015

Dear Colleagues,

MTNL is passing through very difficult times. Lots of support from Government in the form of Pension settlement and BWA refund has already been extended. MTNL Board has also given clearance for all the major projects. It is now our turn to Increase revenue.

I have drafted a Plan to increase revenue by another Rs 3000 Crore in 3 Years in the attached Presentation. I am more than 100% convinced about its success. I will request you all to deliberate on each and every point. As we go on converging on it, this will convert in reality. I will be meeting with each GM Area with all his staff to discuss and evolve a shared vision.

You will appreciate, these are all things, what we can do and we must do.

Kindly widely circulate amongst your officers and staff. Looking forward for your full participation.

With regards,

Yours sincerely,


SUNIL KUMAR

Encls: as above

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