

# MTNL EXECUTIVES' ASSOCIATION

## CENTRAL HEAD QUARTERS, NEW DELHI

[Affiliated to National Confederation of Officers' Associations of Central Govt. PSUs (NCOA)]

**S.N.PRASAD**  
PRESIDENT

Res.: 20/73, MTNL Officer's Quarters  
MHBC Opp. Lilawati Hospital  
Bandra (West), Mumbai-400050  
(M) 09869447070 (R) 022-26457070



**V.K.TOMAR**  
GENERAL SECRETARY

Res.: 239, Ashoka Enclave Part - I  
Faridabad-121003 (Haryana)  
Off.: 23314320, Fax.: 23311830  
(M) 09868133336 (R) 01292277100

Ref. No.: MEA/CHQ/DM/ *CMD* .

DATE: *21-02-15*

To  
**Shri P K Purwar**  
Chairman & Managing Director  
MTNL, Corporate Office  
9, CGO Complex, New Delhi

**Subject:** Urgent requirement to Approach Delhi Government for their "CCTV & Wifi" Projects.

R/Sir,

As we all know that a new Government has been formed in Delhi & their top priority programmes (which are of direct concern with us) includes –

- (i) CCTV across Delhi
- (ii) All Delhi Wifi coverage
- (iii) Greater stress on eGovernance

There is an emergent need on the part of MTNL to approach Delhi Government for showing intent to be a partner in the implementations of their above pet projects. If we fail to take any initiative, then some other operator will seize this opportunity & we will have to face high surrender rate of BB connections. This will ultimately make MTNL irrelevant in Delhi.

Already we are having a practical experience & exposure of providing High B/w Leased Lines & solutions to various Government Departments in Delhi ( e.g. Delhi Police, Transport Department, Delhi Election Commission, Delhi Revenue Department, Delhi Jal Board, Geospatial, various Delhi Admin. Networks , LG House, Delhi Courts, Jails, IP University, various colleges of Delhi, Delhi Secretariat etc.), therefore it will be an extension of partnership for us.

If we get the above projects, then for their implementation a gigantic fibre network will have to be laid across Delhi ( by using 24/48/96 fibre cable), the same Fibre network can be used for CCTV/Wifi/eGovt. Projects. In addition to the above we will get a new rejuvenated Fibre Network , which we can use for expanding our

*Handwritten signature*  
*21/2/15*

# IN EXECUTIVES' ASSOCIATION

FTTH footprints & lead to overall improvement of our BB/Leased line services & all other services.

However we also need to do certain homework simultaneously, where we have to empanel few good System Integrators (with Back-to-Back payment terms or any other practical arrangement), who can give quick/timely & proper equipment/implementation/support delivery.

We request your good self to initiate the necessary action to approach Delhi govt for their CCTV & WiFi project.

**With Regards**



San P K Tomar  
Chairman & Managing Director  
MTNL, Corporate Office  
E, CGO Complex, New Delhi

Yours sincerely



(V K Tomar)

**Copy to:**

1. Shri Sunil Kumar, Director (HR& EB) for n/a pl 
2. Shri B K Mittal, ED, Delhi for n/a pl 
3. Shri D P Singh, CGM (WS), Delhi for n/a pl

As we all know that a good Government has been created in Delhi & their top priority programme is to do all the best work in the country.

- (i) CCTV across Delhi
- (ii) All Delhi WiFi coverage
- (iii) Greater security of Government

There is an understanding on the part of MTNL to approach Delhi Government for showing interest in being a partner in the implementation of their other projects. If we do not take any initiative then being a partner and give the opportunity to us will have to face high tender price of P&I contracts. This will ultimately make MTNL business in Delhi.

MTNL has already a portfolio experience in expansion of providing High Speed Leased Line & additional to various Government Departments in Delhi (e.g. Delhi Police, Transport Department, Delhi Municipal Corporation, Delhi Revenue Department, Delhi Jai Jawan, Gurukul, Gurukul Delhi Aduni, Ministry, UG House, Delhi Court, Jai IP University, various colleges of Delhi, Delhi Polytechnic etc), therefore it will be an extension of partnership for us.

If we get the above projects then for their implementation a private line network will have to be laid across Delhi (the existing FTTH/BB fibre cables, the same fibre network can be used for CCTV/Police/Const projects. In addition to the above we will get a new additional fibre network, which we can use for expanding our